

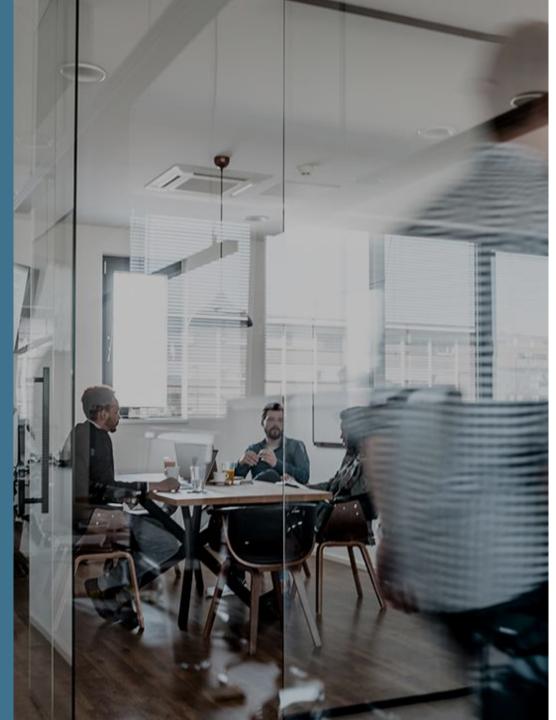


Insurance Bureau of Canada Presentation to the

AIRB 2024 Annual Review

August 15, 2024 | Aaron Sutherland, Vice President, Western & Pacific Hanna Beydoun, Manager, Policy





IBC Presentation Overview

- 1. State of the Industry
- 2. Overview of Loss Trend Factors
- 3. Profit Provision
- 4. Recommended Next Steps





State of the Industry – Current Pressures

Alberta premiums face some of the highest cost pressures in country

ALBERTA

THE HIGHEST Bodily Injury Loss Cost in Canada

THE SECOND HIGHEST

Average Physical Damage Claim Size in Canada

THE SECOND HIGHEST

Cost of Auto Theft per Average Written Premium in Canada

Average Physical Cost of Auto Theft

Loss Cost Rank Province 1 AB \$453 2 NL \$313 3 ON \$236 4 NS \$222

Bodily Injury

Source: IBC analysis based on industry data from GISA Exhibits AUTO1005-AB, ON, ATL 2023 and AUTO0002-AB, ON, ATL 2023.

NB

PΕ

\$174

\$145

Damage Claim Size		
Rank	Province	376
1	ON	\$9,847
2	AB	\$8,355
3	NB	\$7,593
4	PE	\$7,499
5	NS	\$7,301
6	NL	\$6,953

Source: IBC analysis based on industry data from GISA Exhibits AUTO1005-AB, ON, ATL_2023 and AUTO0002-AB, ON, ATL_2023.

Premium		
Rank	Province	6T)
1	ON	\$130
2	AB	\$55
3	ATL	\$28

per Average Written

IBC analysis based on industry data from GISA.





Loss Trend Factors

Oliver Wyman projects that injury claims costs will rise well in excess of 'good driver' rate cap. This is likely to create significant stress in marketplace.

Future Loss Cost Trend Factors

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TPL-BI	+8.7%
TPL-PD	+1.6%
AB	+13.2%
COLL	+2.4%
СОМР	+3.6%

Of note:

Comp rate pressures are likely understated, and do not fully account for inflation and severity trends

- This trend factor should be adjusted higher, and;
- Insurers should be permitted to consider CPI data in rate filings to capture changes in various CPI elements.

IBC with data from Oliver Wyman.



Loss Trend Factors

Inflationary pressures remain for Alberta insurers. Insurers should be permitted to reflect real-time CPI data in their rate filings.

Examples of Statistics Canada data elements:

- The value of new and used vehicles, which are directly related to the actual cash value for the one-quarter of vehicles that are considered total loss after a collision.
- Vehicle parts, accessories and supply costs.
- Private passenger vehicle lease costs.
- Rental of passenger vehicle costs.





Profit Provision – Current Situation

- Alberta's PPV marketplace has been unprofitable for the past decade.
- In the first quarter of 2024, Alberta's private passenger auto insurance service ratio was 110%.
- Carriers actively withdrawing from marketplace or restricting coverages.

AIRB must focus to attract capacity to the marketplace. To do so, it should return the profit provision to previous 7%.





Recommended Next Steps

There is considerable uncertainty facing Alberta's auto insurance system. Significant system cost pressures remain and are not sustainable. To mitigate the impact, the AIRB must work to alleviate system challenges and attract insurer capacity back to market:

- 1 Allow the use of current CPI data in rate filings.
- 2 Return profit benchmark to 7%.
- Move to a Use-and-File rate filing system following reforms.



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